









Param Baladandapani is a Radiologist in Southern California who while working full time and raising two young kids built a multimillion dollar real estate portfolio that helped her become **Financially Independent at 41.** She is **Founder & CEO of GW Capital and GenerationalWealthMD** where she has helped thousands of physicians accelerate towards financial freedom by building a real estate portfolio that works for them. Over the last decade, she has invested in Single family & Multifamily Apartments as well as development projects in multiple domestic and international markets with over 1000 doors under management. Physicians in the community have acquired over \$200 million of real estate and are building the life of their dreams.

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### TABLE OF CONTENTS

**Executive Summary** 

Financial Analysis

**Property Description** 

**Location Overview** 

Portfolio & Performance





Property Description

Location Overview







Executive Summary





### INVESTMENT SUMMARY

Introducing Dawson Forest, an exceptional 268-unit apartment community located in Atlanta's Expanding GA-400 Northern Corridor, presented by GW Capital & partners. Strategically positioned in Dawson County, one of Georgia's fastest-growing counties, Dawson Forest is in the "path of progress" from Atlanta to Alpharetta.

This B asset is nestled in an A area, surrounded by the vibrant growth and economic prosperity of the region. The area's expansion is driven by the presence of Fortune 500 companies like Google, Microsoft, and JP Morgan, creating a robust job market and driving tenant demand.

Built in 1998, Dawson Forest offers investors a value-driven opportunity with the potential for average premiums of \$250 or more. Despite the development of four new Class-A properties in 2018 boasting significantly higher monthly rents, Dawson Forest remains a more affordable option in the market. Its strategic location is enhanced by its proximity to high-end retail at the North Georgia Premium Outlets, including Kate Spade, Gucci, West Elm, and Pottery Barn.

Moreover, the property is strategically zoned for esteemed schools, including Robinson Elementary, Dawson County Middle, and Dawson County High, boasting an impressive "8/10" rating. With strong tenant demand from the manufacturing and education sectors, coupled with the shortage of multifamily residences, significant value-add potential, and numerous amenities, Dawson Forest is an outstanding investment opportunity in a rapidly growing and desirable area.

## OFFERING SUMMARY

CAP RATE (T-3)	6.0%
EXPENSE RATIO (T-12)	37%
PHYSICAL OCCUPANCY	96%
DSCR YR 1	1.65X
DSCR AVG.	1.75X
PURCHASE PRICE	\$52,000,000
HOLD PERIOD	5 YEARS
EQUITY	\$24,847,663
CLASS A	\$1,384,766
CLASS B	\$9,000,981
RESERVE CLASS	\$3,461,916
PREF EQUITY	\$11,000,000



## PROPERTY SUMMARY

**Dawson Forest Apartments** 







1998
YEAR BUILT



282,618 1,055
RENTABLE SF AVG UNIT SF









BUILDINGS: 23 22 RESIDENTIAL + 1 CLUBHOUSE PARKING: ON-SITE & 15 DETACHED GARAGES BUILDINGS: 23 22 RESIDENTIAL + 1 CLUBHOUSE



### INVESTMENT HIGHLIGHTS





#### Asset



#### Financial



#### Value-add



## Economies of Scale

- 8' Ceilings 11.7 Acres / 22.9
- Units Per Acre 15 Detached
- Garages Swimming Pool
- New Pool Lounge Area
- Outdoor Kitchens Cyber
- Cafe Playground Dog Park
- Car Wash Detached Storage
- Areas Detached and Private
- Garages

- New leases are 3% higher
   than in-place rents, roughly
   \$132 increase on average
- Renewals are in line with in-
- Average rent In Dawsonville for one-bedrooms is \$1,890 (6% decrease YoY), and for two-bedrooms Is \$2,352 (6% Increase YoY)
- Minimal concessions (\$192 on T12 and \$567 on T3) less than 0.01%

- A true value-add asset,
  Dawson Forest will use
  \$17,000 for 93 classic units
  renovations, and \$9,000 for
  the partially renovated 89
  units. 68% units are primed
  for renovations.
- ✓ GW Capital and partners own 9 other properties in ATL area, creating operational economies of scale.
- Optionality to sell as a portfolio along with other GW ATL properties. Thus increasing exit liquidity, including an exit to an institutional investors.

# CONSIDERABLE ORGANIC RENT GROWTH PROGRESSION VALUE-ADD UPSIDE





Units Primed for Upgrade

### **UNIT MIX**

Description	# Units	% Mix	Avg SF	Rent	Rent/SF
1 BR / 1 BA	84	31%	778	\$1,284	\$1.65
2 BR / 2 BA	144	54%	1,126	\$1,507	\$1.34
3 BR / 2 BA	40	15%	1,378	\$1,854	\$1.35
Total / Avg.	268	100%	1,055	\$1,489	\$1.41

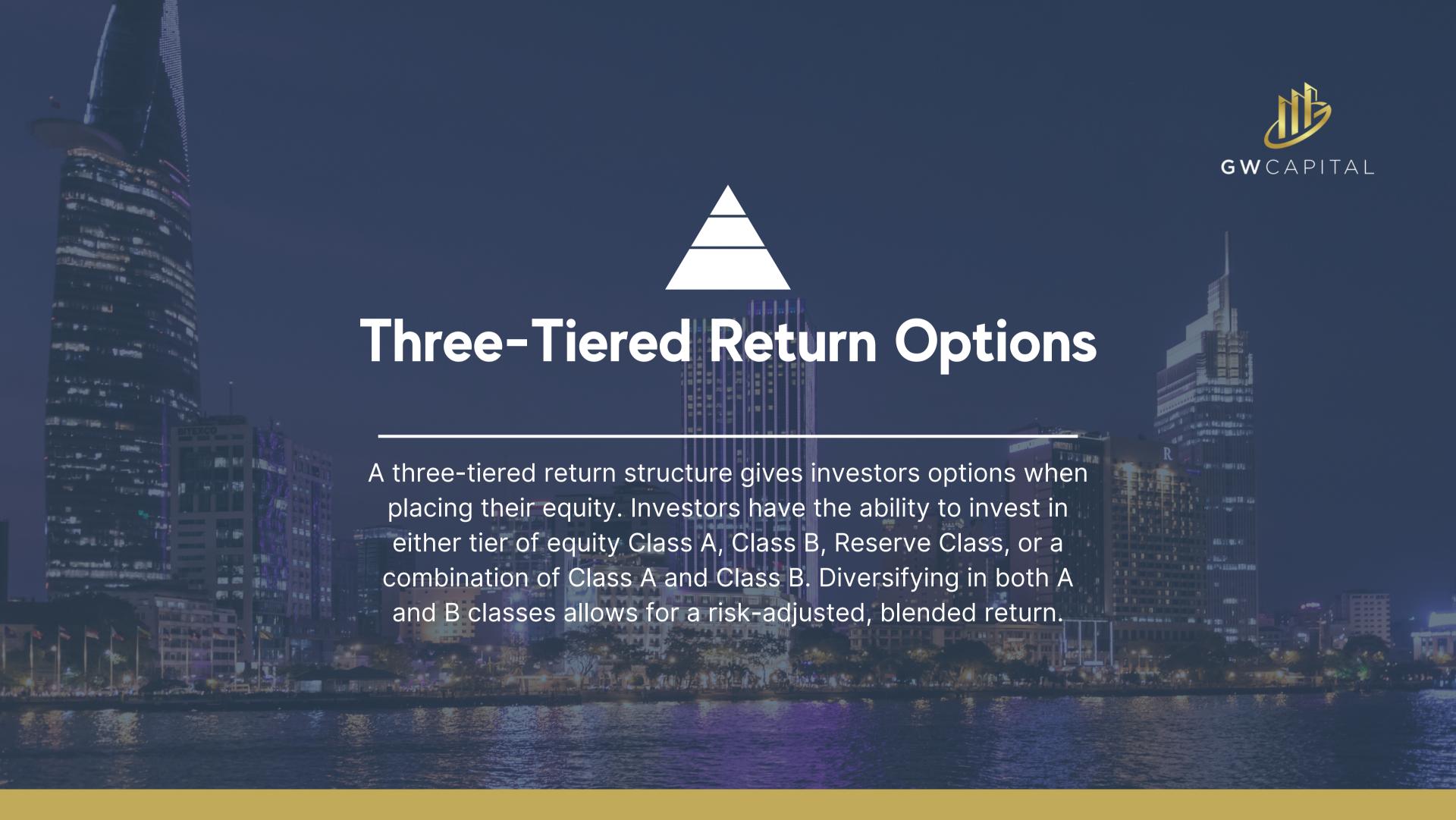


Property Summary

Year Completed	1998	
Total Units	268	
Average Unit Size (SF)	1,055	
Physical Occupancy	96%	
Avg. Effective Rents	\$1,489	= \$139 per unit
New Move-Ins (30 days)	\$1,628	immediately

182 - (89 partials, 93 classics)





#### Three-Tiered Equity Structure



### Allows Investors to Match Investment Goals

#### Class A



- Prioritized CashFlow
- 10% Preferred Return
- No Profit Share

#### Class B



- 7% Preferred Return
- 70/30 Profit Share

#### Reserve Class



- 8% Preferred Return
- 80/20 Profit Share

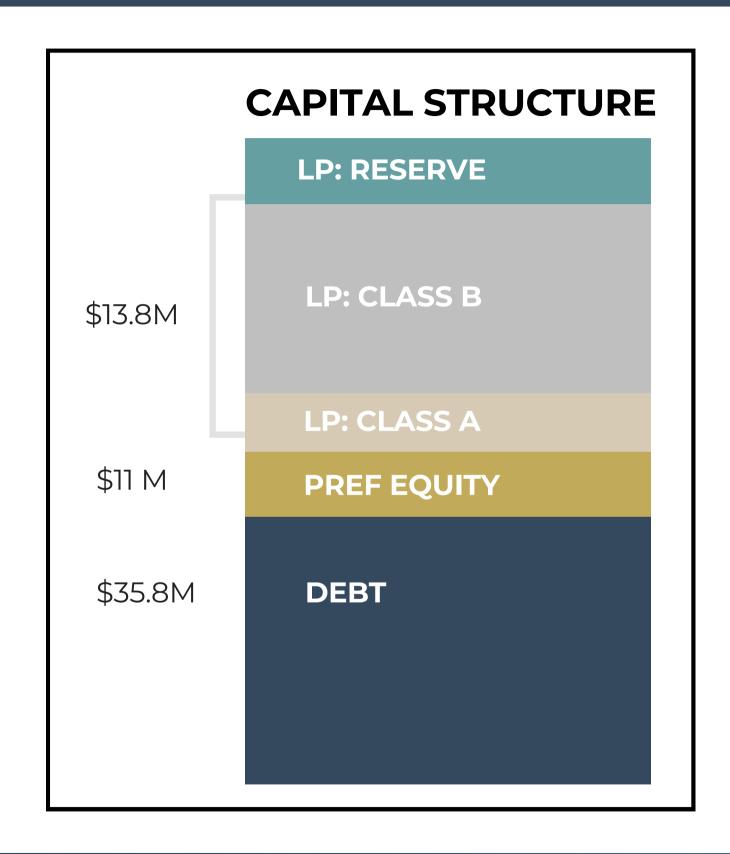
Minimum investment \$50,000

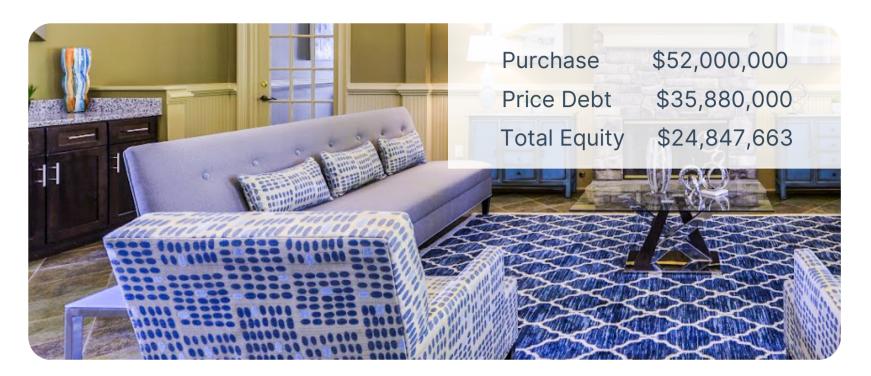
Minimum investment \$50,000

Minimum investment \$500,000

### **INVESTMENT OFFERING**







	Class A	Class B	Reserve
LP Equity	\$1,384,766	\$9,000,981	\$3,461,916
Pref.	10%	7%	8%
<b>Hold Period</b>	5 Years	5 Years	5 Years
<b>Equity Multiple</b>	1.5x	1.9x-2.1x	2.1x-2.3x
Avg. CoC	10%	5.7%	5.7%
IRR	10%	16%	17%

-15-

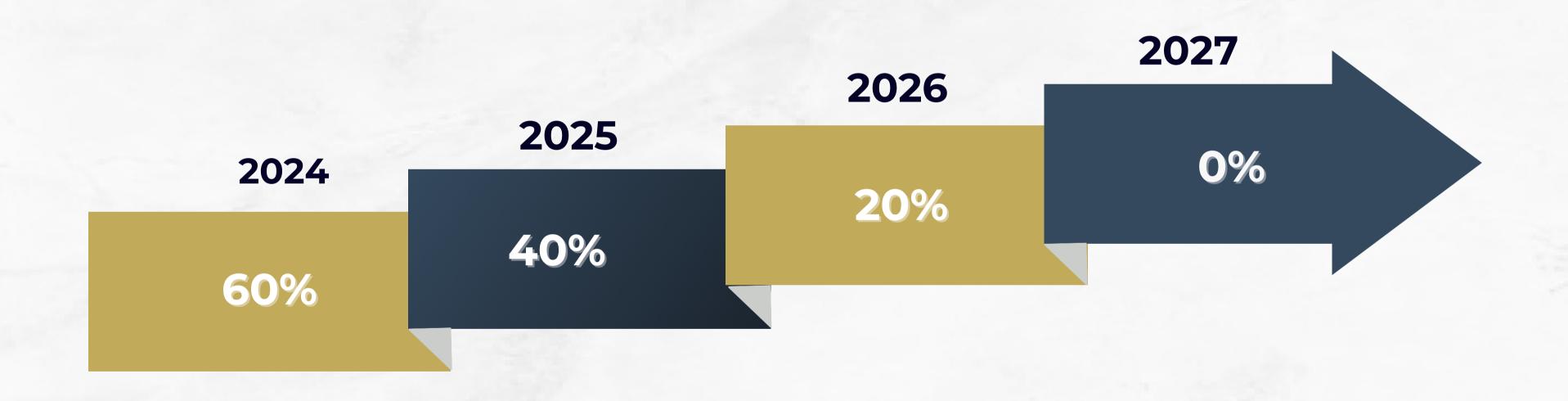
# INVESTOR RETURNS: \$100,000 INVESTMENT

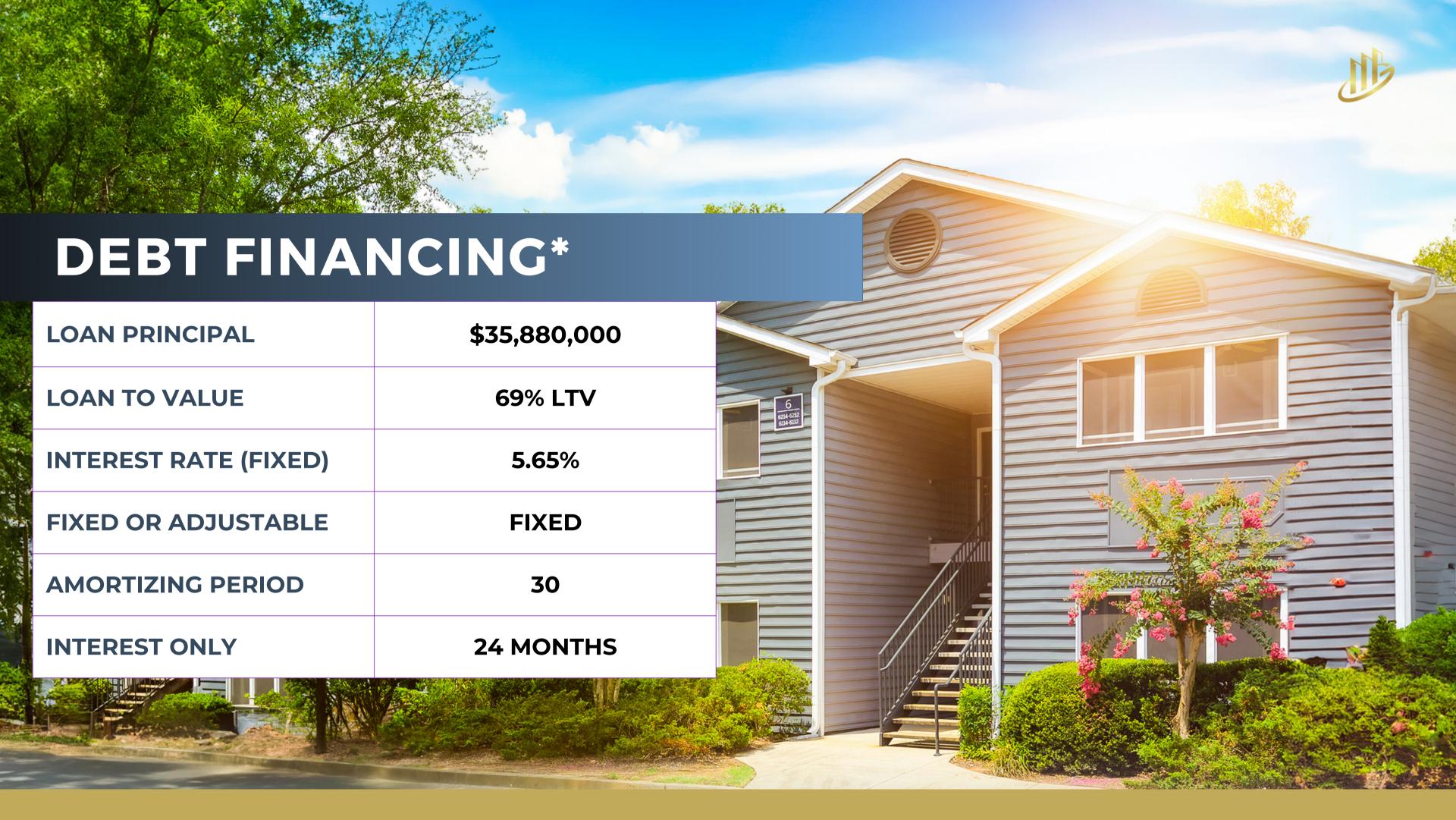


		Year 1	Year 2	Year 3	Year 4	Year 5
	Annual Percent Return	10%	10%	10%	10%	10%
Class	<b>Annual Distribution</b>	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
4 \$100k	Equity Split					\$0
	Total Expected Return Inclu	ding Return of	Principal (\$10	0k)		\$150,000
	Annual Percent Return	4.5%	5%	6%	6%	7%
Class	Annual Distribution	\$4,500	\$5,000	\$6,000	\$6,000	\$7,000
<b>B</b> \$100k	Equity Split (70/30)					\$72,500
	Total Expected Return Incl	uding Return o	f Principal (\$1	00k)		\$200,000
	Annual Percent Return	4.5%	5%	6%	6%	7%
Reserve Class	Annual Distribution	\$22,500	\$25,000	\$30,000	\$30,000	\$35,000
\$500k	Equity Split (80/20)					\$457,500
	Total Expected Return Including Return of Principal (\$500k) \$1,110,000					\$1,110,000

# TAX BENEFITS BONUS DEPRECIATION







# SENSITIVITY ANALYSIS (CLASS B)



Cap Rate	Projected Sale Price	Deal Level IRR	Equity Multiple	AAR
5.00%	\$90,785,545	19.87%	2.31x	26.27%
5.10%	\$89,005,436	19.12%	2.24x	24.88%
5.20%	\$87,293,793	18.37%	2.18x	23.55%
5.30%	\$85,646,741	17.64%	2.11x	22.26%
5.40%	\$84,060,690	16.91%	2.05x	21.02%
5.50%	\$82,532,314	16.19%	1.99x	19.83%
5.60%	\$81,058,522	15.48%	1.93x	18.68%
5.70%	\$79,636,443	14.69%	1.87x	17.44%
5.80%	\$78,263,401	13.71%	1.80x	15.94%
5.90%	\$76,936,902	12.73%	1.72x	14.49%
6.00%	\$75,654,621	11.74%	1.65x	13.09%















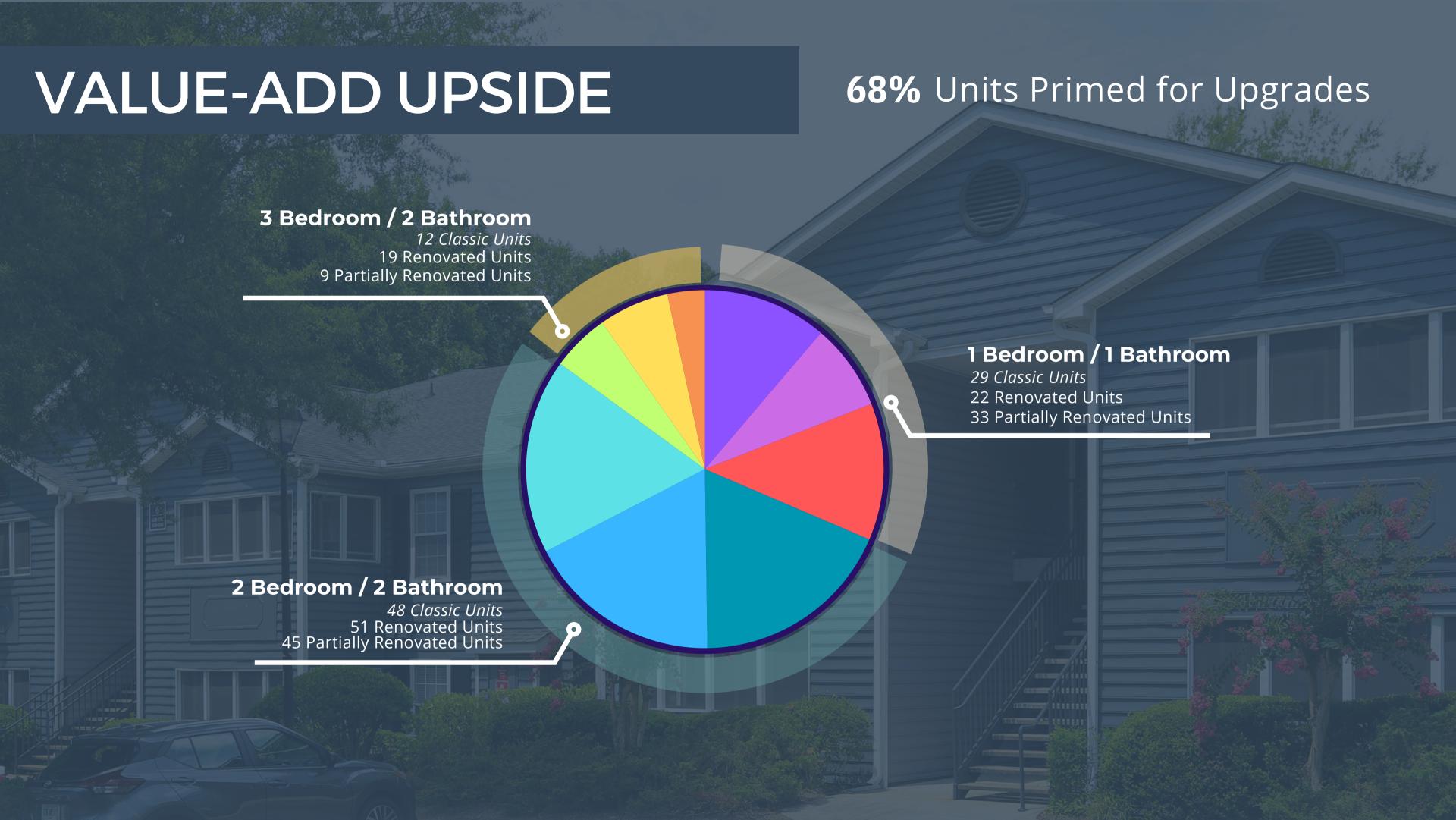
# Financial Analysis

## \$1.2M NOI GROWTH

INCOME

\$3,350,250		\$3,804,450		\$4,090,389		\$4,339,014		\$4,539,277	
37.4%		35.0%		33.9%		33.0%		32.4%	
2,004,363	7,479	2,052,283	7,658	2,095,637	7,820	2,138,489	7,979	2,180,508	8,136
406,382	1,516	414,584	1,547	422,952	1,578	431,489	1,610	440,199	1,643
28,892	108	29,475	110	30,070	112	30,677	114	31,296	117
101,595	379	103,646	387	105,738	395	107,872	403	110,050	411
187,949	701	191,742	715	195,612	730	199,561	745	203,589	760
160,638	599	175,702	656	185,581	692	194,325	725	201,594	752
9,046	34	9,228	34	9,414	35	9,604	36	9,798	37
35,046	131	35,753	133	36,475	136	37,211	139	37,962	142
318,535	1,189	324,965	1,213	331,524	1,237	338,216	1,262	345,042	1,287
2,452	9	2,502	9	2,552	10	2,604	10	2,656	10
60,817	227	62,044	232	63,296	236	64,574	241	65,877	246
32,874	123	33,537	125	34,214	128	34,905	130	35,609	133
230,283	859	234,931	877	239,673	894	244,511	912	249,446	931
429,855	1,604	434,173	1,620	438,535	1,636	442,940	1,653	447,390	1,669
	/unit		/unit		/unit		/unit		/unit
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50		60		47		19		0	
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` '				` '					-5.0%
	7 10/		1 0%		1.0%		1.0%		-1.0%
	11,000 429,855 230,283 32,874 60,817 2,452 318,535 35,046 9,046 160,638 187,949 101,595 28,892 406,382 2,004,363 37.4%	(159,505) -3.1% (317,633) -6.1% (8,794) -0.2% (19,500) -0.4% (56,709) -1.1%  4,641,629 698,536 14,448  5,354,613  50 11,000  /unit  429,855 1,604 230,283 859 32,874 123 60,817 227 2,452 9 318,535 1,189 35,046 131 9,046 34 160,638 599 187,949 701 101,595 379 28,892 108 406,382 1,516 2,004,363 7,479 37.4%	(159,505) -3.1% (55,196) (317,633) -6.1% (331,179) (8,794) -0.2% (16,559) (19,500) -0.4% (20,663) (56,709) -1.1% (20,057)  4,641,629 5,075,994 698,536 719,783 14,448 60,956 5,354,613 5,856,733  50 60 11,000 13,200  /unit  429,855 1,604 434,173 230,283 859 234,931 32,874 123 33,537 60,817 227 62,044 2,452 9 2,502 318,535 1,189 324,965 35,046 131 35,753 9,046 34 9,228 160,638 599 175,702 187,949 701 191,742 101,595 379 103,646 108,7949 701 191,742 101,595 379 103,646 28,892 108 29,475 406,382 1,516 414,584 2,004,363 7,479 2,052,283 37.4% 35.0%	(159,505) -3.1% (55,196) -1.0% (317,633) -6.1% (331,179) -6.0% (8,794) -0.2% (16,559) -0.3% (19,500) -0.4% (20,663) -0.4% (56,709) -1.1% (20,057) -0.4% (98,536) 719,783 14,448 60,956 5,354,613 5,856,733 50 60 11,000 13,200 50 60 11,000 13,200 50 60 11,000 13,200 50 60,817 227 62,044 232 2,452 9 2,502 9 318,535 1,189 324,965 1,213 35,046 131 35,753 133 9,046 34 9,228 34 160,638 599 175,702 656 187,949 701 191,742 715 101,595 379 103,646 387 28,892 108 29,475 110 406,382 1,516 414,584 1,547 7,479 2,052,283 7,658 37.4% 35.0%	(159,505) -3.1% (55,196) -1.0% (58,430) (317,633) -6.1% (331,179) -6.0% (350,580) (8,794) -0.2% (16,559) -0.3% (17,529) (19,500) -0.4% (20,663) -0.4% (21,873) (56,709) -1.1% (20,057) -0.4% (14,608) (14,608) (14,641,629) (14,448) 60,956 64,366 (14,448) 60,956 64,366 (14,646) (14,608	(159,505) -3.1% (55,196) -1.0% (58,430) -1.0% (317,633) -6.1% (331,179) -6.0% (350,580) -6.0% (8,794) -0.2% (16,559) -0.3% (17,529) -0.3% (19,500) -0.4% (20,663) -0.4% (21,873) -0.4% (56,709) -1.1% (20,057) -0.4% (14,608) -0.3% (56,709) -1.1% (20,057) -0.4% (14,608) -0.3% (17,529) -0.3% (56,709) -1.1% (20,057) -0.4% (14,608) -0.3% (14,641,629) -5,075,994 -5,379,985 (69,536) -719,783 -741,675 -741	(159,505)         -3.1%         (55,196)         -1.0%         (58,430)         -1.0%         (60,969)           (317,633)         -6.1%         (331,179)         -6.0%         (350,580)         -6.0%         (332,597)           (8,794)         -0.2%         (16,559)         -0.3%         (17,529)         -0.3%         (18,291)           (19,500)         -0.4%         (20,663)         -0.4%         (21,873)         -0.4%         (22,824)           (56,709)         -1.1%         (20,057)         -0.4%         (14,608)         -0.3%         (15,242)           4,641,629         5,075,994         5,379,985         5,646,945         764,234         741,675         764,234           698,536         719,783         741,675         764,234         741,675         764,234           14,448         60,956         64,366         66,324         63,24         63,266         66,324           5,354,613         5,856,733         6,186,026         6,477,503         79,000         19         19           11,000         13,200         9,950         3,325         3,325         19         18         429,45         19         230,283         859         234,931         877         239,673	(159,505)         -3.1%         (55,196)         -1.0%         (58,430)         -1.0%         (60,969)         -1.0%           (317,633)         -6.1%         (331,179)         -6.0%         (350,580)         -6.0%         (332,597)         -5.5%           (8,794)         -0.2%         (16,559)         -0.3%         (17,529)         -0.3%         (18,291)         -0.3%           (19,500)         -0.4%         (20,663)         -0.4%         (21,873)         -0.4%         (22,824)         -0.4%           (56,709)         -1.1%         (20,057)         -0.4%         (14,608)         -0.3%         (15,242)         -0.3%           4,641,629         5,075,994         5,379,985         5,646,945         -0.3%         14,242         -0.3%           698,536         719,783         741,675         764,234         -6.324         -6.366         66.324           5,354,613         5,856,733         6,186,026         6,477,503         -0.4%         19         19           11,000         13,200         9,950         3,325         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%         -0.4%	(159,505)         -3.1%         (55,196)         -1.0%         (58,430)         -1.0%         (60,969)         -1.0%         (63,002)           (317,633)         -6.1%         (331,179)         -6.0%         (350,580)         -6.0%         (332,597)         -5.5%         (315,011)           (8,794)         -0.2%         (16,559)         -0.3%         (17,529)         -0.3%         (18,291)         -0.3%         (18,901)           (19,500)         -0.4%         (20,663)         -0.4%         (21,873)         -0.4%         (22,824)         -0.4%         (23,585)           (56,709)         -1.1%         (20,057)         -0.4%         (14,608)         -0.3%         (15,242)         -0.3%         (15,742)           4,641,629         5.075,994         5.379,985         5.646,945         5.863,955         5.863,945           688,536         719,783         741,675         764,234         787,479         14,448         60,956         64,366         66,324         68,341           5.354,613         5.856,733         6,186,026         6,477,503         6,719,785           50         60         47         19         0           11,000         13,200         9,950         3,325         0<





# CONSIDERABLE ORGANIC RENT GROWTH PROGRESSION VALUE-ADD UPSIDE



#### 1 Bedroom

**29** Classic Units

22 Renovated Units

**33** Partially Renovated Units

\$205/ Unit Upside

#### 2 Bedroom

**48** Classic Units

**51** Renovated Units

**45** Partially Renovated Units

\$215/ Unit Upside

#### 3 Bedroom

**12** Classic Units

**19** Renovated Units

9 Partially Renovated Units

\$226/ Unit Upside

#### VALUE-ADD UPSIDE

# GW CAPITAL & PARTNERS WILL IMPLEMENT OUR VALUE ADD BUSINESS PLAN ON 73% OF UNITS.



Fully renovated units at Dawson
Forest include granite countertops,
stainless steel appliances, white
painted cabinetry, subway tile
backsplash, silver hardware, faux
wood flooring, and other top-ofthe-market features.

\$548,000 Unit Renovation Upside

+

\$103,800 Washer/Dryer Premiums

\$652,000 Total Annual Upside







\$250

RENT PREMIUM FOR CLASSIC TO ELITE UNITS

\$175

RENT PREMIUM FOR PARTIAL TO ELITE UNITS

\$17K FOR CLASSIC TO ELITE \$9K FOR PARTIAL TO ELITE

PROJECTED COST FOR INTERIOR UPGRADES

### **CLASSIC UNIT & CLASSIC + UNIT**



### TOTAL 182 UNITS (68%)

The "Classic" and "Classic+" units are either completely untouched or lightly enhanced by a previous owner before 2014









### RENOVATED UNIT



CURRENT
RENOVATION 86
UNITS: **32%** 























Property Description

### Dawson Forest





268 UNITS



1998 YEAR BUILT



1,055 AVG UNIT SE



282,618 RENTABLE SF



22.9
UNITS PER ACRE



II.'/
ACRES



\$1.41 AVG. EFFECTIVE RENT / SF



\$1,489 AVG. EFFECTIVE RENT





#### **DESIRABLE LOCATION**

Dawson Forest is a B asset located in an A area. Situated across from the North Georgia Premium Outlets, providing excellent access to premium retail amenities. The property fronts over 700k square feet of recently delivered premium retail including Target, Walmart, Home Depot, Kroger, and prominent outlet stores, establishing the area as a dominant retail hub.



#### **OUALITY ASSET**

The property is well-maintained and has had recent upgrades including new roofs, a full exterior repaint, pool area enhancements, and a new playground. The asset is in good physical condition.



#### **CLEAR VALUE-ADD STRATEGY**

Opportunity to renovate 182 of the 268 units to achieve \$250 rental premiums per unit. With 68% of units untouched or lightly updated, the investment presents a clear upside through renovating units. Significant premiums over classic units already demonstrated.



#### STRONG SUBMARKET GROWTH

Within the Dawsonville submarket, average effective rents at new deliveries are \$400 above in-place rents at Dawson Forest demonstrating strong rental growth potential. Within a 3-Mile radius of Dawson Forest, average household income exceeds \$129k, far outpacing average incomes for similar northern Atlanta metros.







## PROPERTY INFORMATION

Property & Location				
Location	100 Green Forest Drive			
Access Road	Beartooth Pkwy off GA-400			
Year Completed	1998			
Units	268			
Building Style	Garden			
Density (Unit/Acre)	22.9 Units Per Acre			
Developer	ECI Group			
Acres	23			
No. Residential Buildings	22			
No. Stories	2 and 3			
Ceiling Height	8'			
Roof	Plywood Sheeting &			
	Fiberglass Asphalt Singles			
Framing	Wood			
Foundation	Concrete Slabs on Grade			
Exterior	Vinyl Siding & Stone Veneer			
Wiring	Copper			
Pumbling	CPVC			

Parking/Garage/Sto	orage
Surface Spaces	543
Parking Ratio (Per Unit)	2.03
Parking Ratio (Per Bedroom)	1.11
Detached Garages	15
Garage Rental Charge	\$100
Washer & Dryer	
Connections	All Units
Sets Provided	118 Units
Utilities	
Heat	Electric
Water Heater Type	Electric
Water Meter	Individually Monitored & Billed to Residents
Cooking	Electric
Charges to Residen	its
Electric	
Water/Sewer	
Trash	
Pest	
Parcel	

## **COMMUNITY AMENITIES**



Clubhouse/Leasing Center



Detached & Private Garages Available



Dog Park/Play Area



Fitness Center



Outdoor Kitchens



On-Site Parking



Package Lockers



Playground



Rentable Storage Areas



Cyber Cafe



Swimming Pool



Car Wash



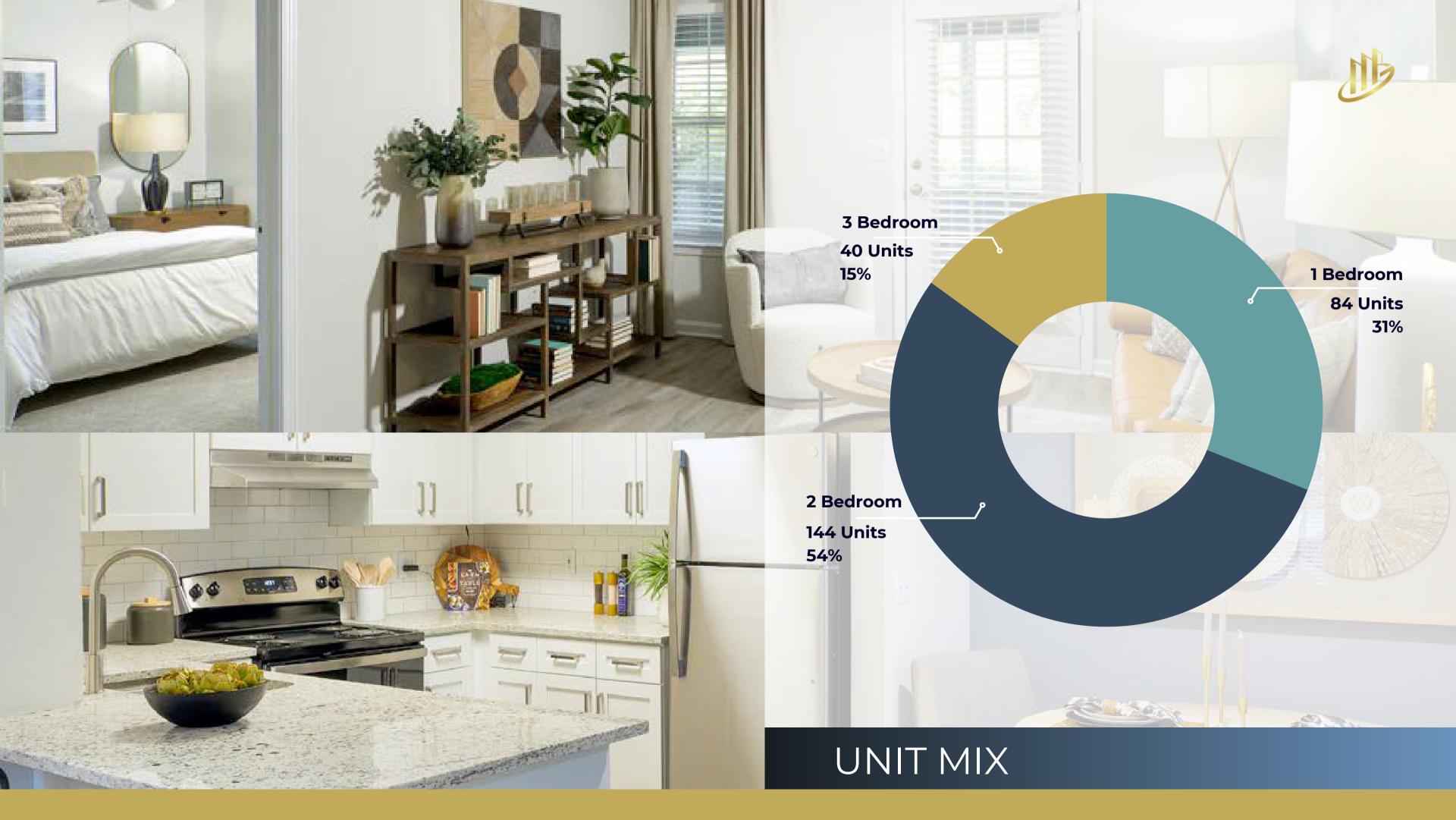












## **UNIT AMENITIES**









Ceramic Tile Foyers

Garden Tubs

Pantries in Each Unit

Washer/ Dryer Connections (All Units)

Washer/ Dryer Provided (118 Units)





## FLOOR PLANS





1 BED 1 BATH 778 SQ. FT.



2 BED 2 BATH 1,109 SQ. FT.



2 BED 2 BATH 1,144 SQ. FT.



3 BED 2 BATH 1,378 SQ. FT.













Rent Comparison Overview

# RENT COMPARABLES One Bedrooms





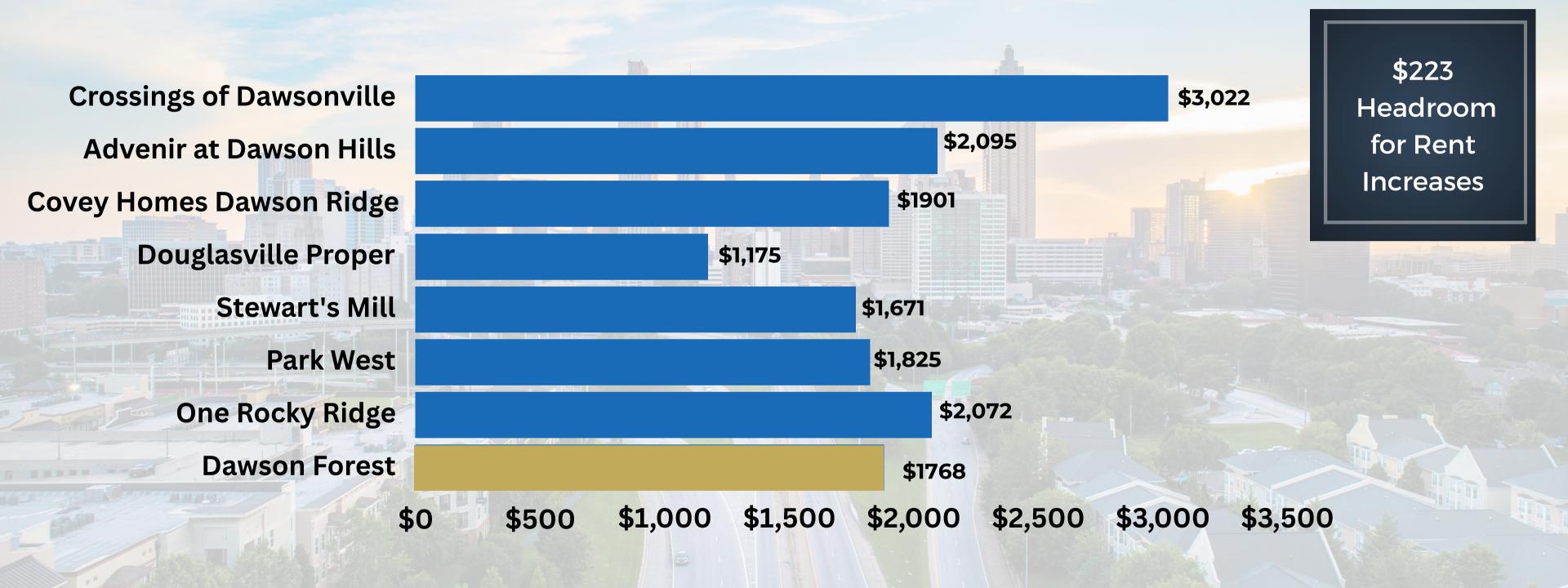
# RENT COMPARABLES Two Bedrooms





# RENT COMPARABLES Three Bedrooms









### Location Overview



#### **AVERAGE HOUSEHOLD INCOME**

THREE MILE **\$92,231**  FIVE MILE \$96,086



#### **EXPECTED INCOME GROWTH BY 2027**

ONE MILE 11.89%

THREE MILE

FIVE MILE

11.66%

11.60%



#### % OF POPULATION WITH COLLEGE EDUCATION

DAWSONVILLE 37.3%

DAWSON COUNTY

GEORGIA

35.5%

33.6%



#### WHITE COLLAR EMPLOYMENT

DAWSONVILLE 81.9%

DAWSON COUNTY **74.9**%

GEORGIA **76.7**%



#### **MEDIAN AGE**

ONE MILE

THREE MILE

38

41



### Dawsonville, Georgia Population

30,903

1,273
POPULATION UNDER 25 YEARS

1,232 POPULATION AGED 25-44

TOTAL HOUSEHOLDS

613 POPULATION AGED 45-64

476
POPULATION AGED 65+



#3

RANK FOR TOP
GROWTH COUNTIES
IN THE UNITED
STATES





# GEORGIA HAD 6TH HIGHEST RENT GROWTH IN THE U.S. LAST YEAR



PERCENTAGE CHANGE IN MEDIAN RENT (2023–2024): +16.1%

TOTAL CHANGE IN MEDIAN RENT (2023–2024): +\$243

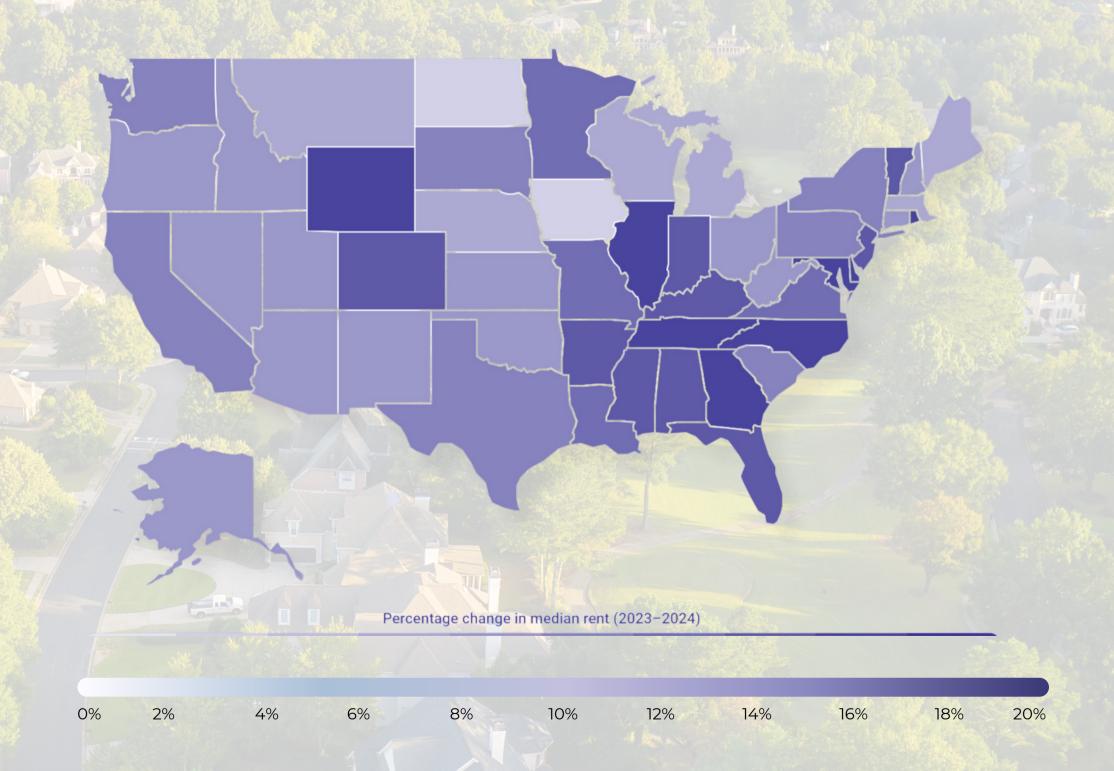
MEDIAN RENT (2024): \$1,753 MEDIAN RENT (2023): \$1,510

### **Entire United States**

PERCENTAGE CHANGE IN MEDIAN RENT (2023–2024): +12.6%

TOTAL CHANGE IN MEDIAN RENT (2023-2024): +\$201

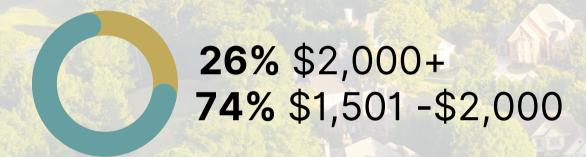
MEDIAN RENT (2024): \$1,793 MEDIAN RENT (2023): \$1,592

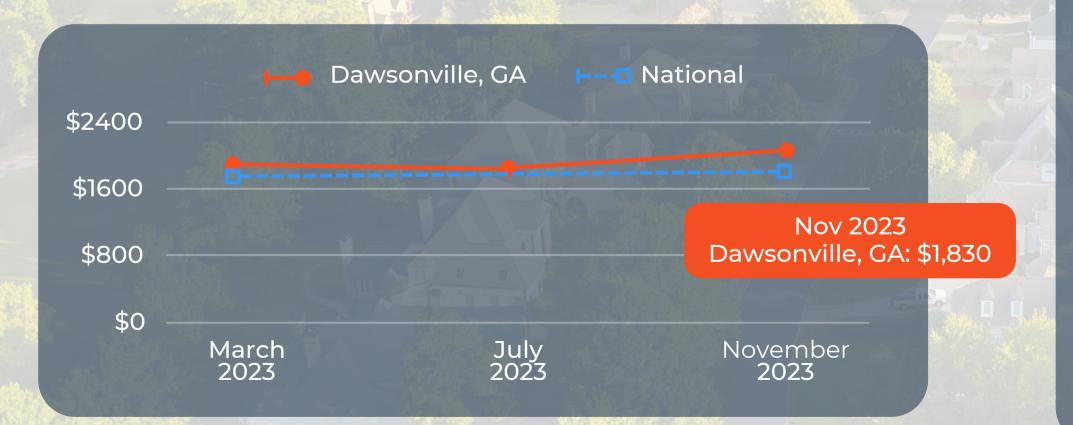




## HOW DAWSONVILLE COMPARES TO OTHER ATLANTA SUBMARKETS

#### **APARTMENT RENT RANGES**





CITY	AVG RENT		
Atlanta	\$1,813		
Augusta	\$1,152		
Gainesville	\$1,541		
Lawrenceville	\$1,657		
Marietta	\$1,637		
Douglasville	\$1,486		
McDonough	\$1,706		
Dawsonville	\$1,830		
Duluth	\$1,725		





# FAVORABLE DEMOGRAPHICS Highly-Regarded School System

#### SUPERIOR DEMOGRAPHIC BASE

With an average income within a 3-Mile radius is **approximately \$130k**, Dawson Forest's income significantly outpaces Gainesville (\$85k) and Cumming (\$94k).

Demographics	3-Mile Radius	Cumming	Gainesville	Metro Atlanta
Avg. Household Income	\$129,487	\$94,324	\$84,773	\$115,594

Supported by robust demographics, Dawson Forest is zoned for highly-rated schools boasting an impressive "8/10" rating.

#### **ZONED SCHOOLS**

- + ROBINSON ELEMENTARY
- + DAWSON COUNTY MIDDLE
- + DAWSON COUNTY HIGH



# PREMIER HIGHER EDUCATION Minutes from Dawson Forest

**UNIVERSITY OF NORTH GEORGIA** 

Less Than 20 Minutes from Dawson Forest

- + 7,300 FULL-TIME STUDENTS
- + 60 UNDERGRADUATE PROGRAMS
- + ON CAMPUS HOUSING

University of North Georgia by the Numbers

- + **18,000** Total Students
- + **5** Full Time Campuses
- + **140** Academic Programs (certificate, associate, bachelor's, master's and doctoral levels)
- + **\$720M** annual economic impact to northeast Georgia





### **PRE-2018**

- Only **890** units delivered in the Northern 400 Corridor
- Yielding **very little competition** since 1998



### 2018-2023

- 1,449 units delivered since 2018
- Skyrocketing average rents to \$1827
- **\$400** leap over Dawson Forest's existing rents









# LOCATIONN OVERIEW Nearby Attractions

Walmart, Home Depot, Publix, Kroger, Hobby Lobby, PetSmart, and Marshalls are all new to the area.

These new deliveries have transformed the area and established

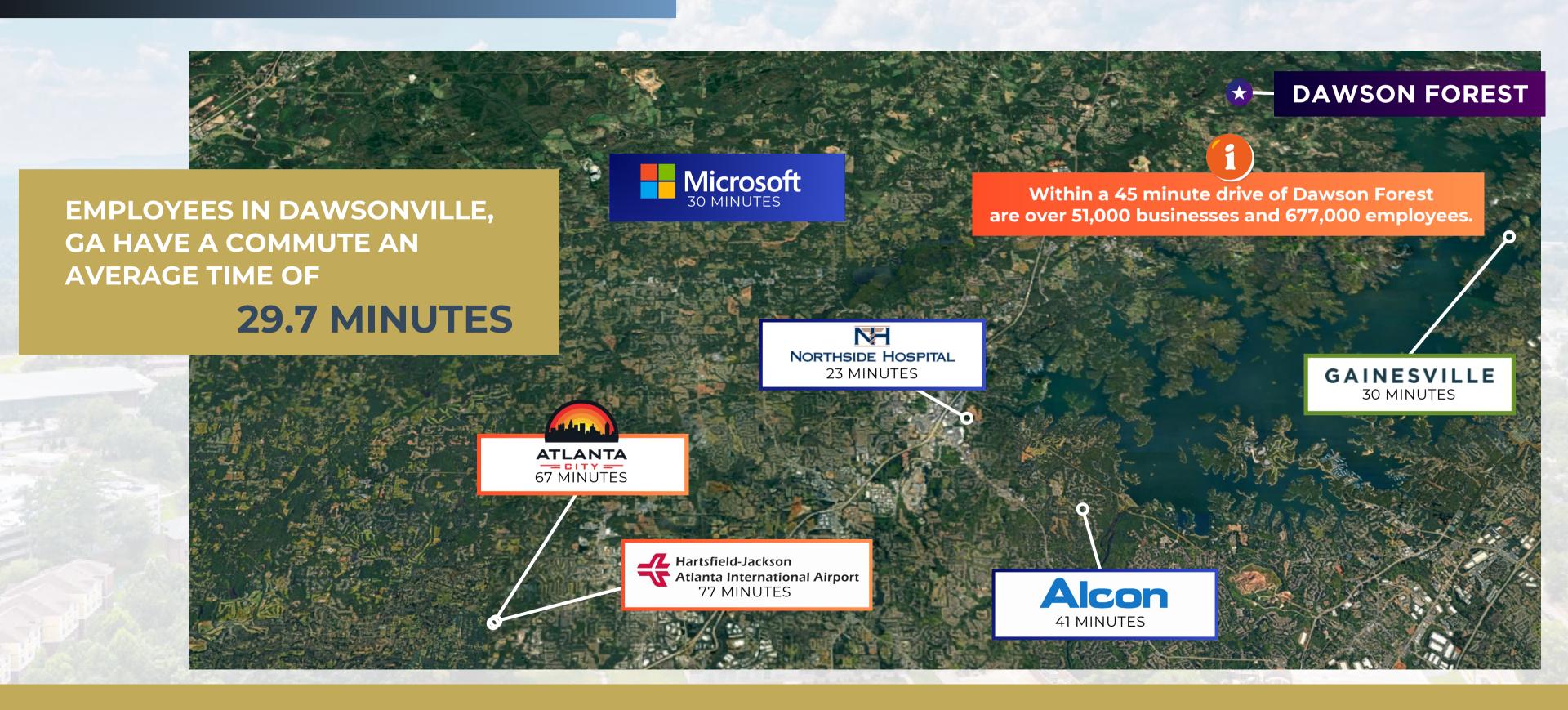
the retail **region as a powerhouse** within the GA-400 corridor.

SINCE 2015, THE RETAIL
CORRIDOR THAT DAWSON
FOREST FRONTS HAS
EXPERIENCED SUBSTANTIAL
TRANSFORMATION





# **DRIVING TIME**TO MAJOR JOB HUBS





Airport in the



Metro Tech Hub & Growth Leader



Metro Area for Tech Diversity Index



Largest Black Tech Workforce

# ATLANTA

Global Business Hub

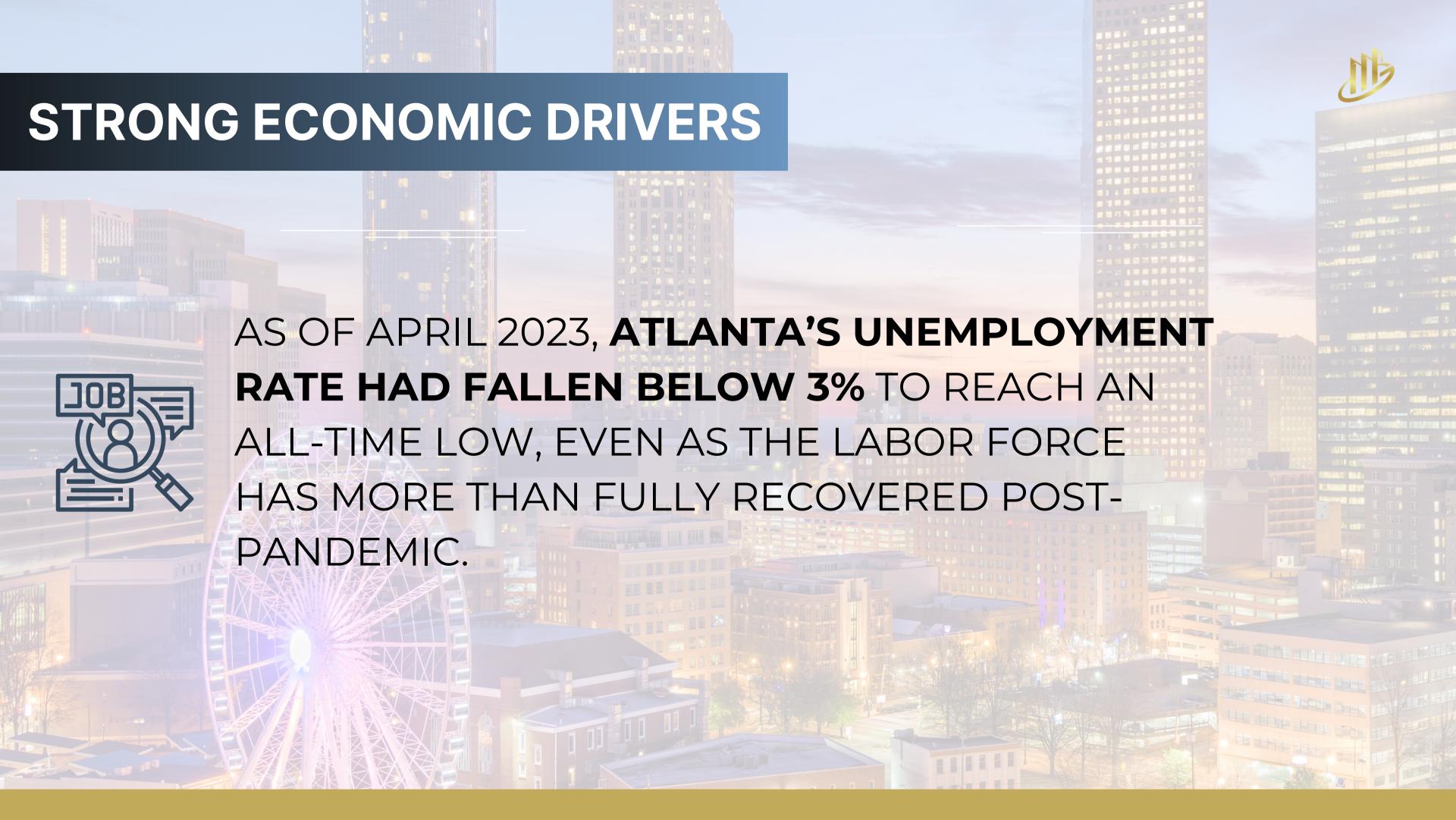
Quality Engineering Universities

City to Live & Work as a Moviemaker

Metro for STEM Professionals

Metro Area for Corporate Headquarters

Best State for Doing Business



### ATLANTA HOME TO

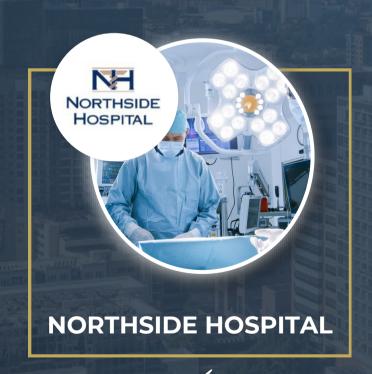


















#### LEADING JOB PROVIDERS

DELTA

### **DELTA AIRLINES**

Delta Air Lines is one of the major airlines of the United States and a legacy carrier. One of the world's oldest airlines in operation, Delta is headquartered in Atlanta, Georgia.

#### **COCA-COLA**

Dr. John S. Pemberton, the inventor of Coca-Cola, served the beverage for the first time at Jacobs' Pharmacy in Downtown Atlanta. Nearly 130 years later, The Coca-Cola Company remains headquartered just over 1 mile from where the iconic beverage was first enjoyed.

# EMORY UNIVERSITY & EMORY HEALTHCARE

Emory Healthcare is part
of Emory University and is
the largest healthcare system
in the state. It comprises 11
hospitals, the Emory Clinic and
more than 250 provider locations.

EMORY

NH

NORTHSIDE

HOSPITAL

#### NORTHSIDE HOSPITAL

The Northside Hospital
System is a hospital
network in the Atlanta area
of Georgia in the United States.
Its specialties include oncology,
gynecology, neurology,
orthopedic surgery, and
gastroenterology.

#### THE HOME DEPOT

The Home Depot, Inc., is an American multinational home improvement retail corporation that sells tools, construction products, appliances, and services, including fuel and transportation rentals.

#### **UPS**

UPS is a transportation company focusing on package delivery, specialized logistics services, and global commerce enablement.

Headquartered in Atlanta, GA.

#### **ATTRACTIONS AND TOURISM**



#### Georgia Aquarium

Georgia Aquarium is a public aquarium in Atlanta, Georgia, United States. It exhibits hundreds of species and thousands of animals across its seven major galleries, all of which reside in more than 11 million US gallons of water.



#### **CNN CENTER**

The CNN Center in Atlanta, Georgia, is the international headquarters of the Cable News Network. The main newsrooms and studios for several of CNN's news channels are located in the building.



#### **FOX THEATRE**

The Fox Theatre, a former movie palace, is a performing arts venue located at 660 Peachtree Street NE in Midtown Atlanta, Georgia, and is the centerpiece of the Fox Theatre Historic District.

Attractions in Atlanta include the largest aquarium in the western hemisphere, the CNN Center, the Fox Theater, the King Center and the new \$1.5 billion home of the Atlanta Falcons football franchise, Mercedes-Benz Stadium.

Hartsfield-Jackson Atlanta International Airport is the world's busiest airport, making the city a hub for business and tourism travelers alike.







ATLANTA BRAVES | TRUIST PARK



### Ideally Positioned Near Hartsfield-Jackson Airport

\$70.9 B
TOTAL ECONOMIC IMPACT
275,000
PASSENGERS PER DAY
63,000
EMPLOYEES
2,700
FLIGHTS EACH DAY





As Georgia's largest employer with 63,000 jobs, Hartsfield-Jackson Atlanta International Airport generates an economic impact of \$70.9 billion in the state of Georgia and \$34.8 billion in metro Atlanta.

### TRILITH STUDIOS



## Home to Avengers: Endgame

Trilith Studios is an American film and television production studio located in Atlanta, Georgia. Originally known as Pinewood Atlanta Studios, the studio has been used to produce many films and television programs, particularly those produced by Marvel Studios.



ANNUAL ECONOMIC IMPACT OF \$4.4B

New insights on Georgia's rapidly growing entertainment industry reveal how industry investment boosts rural and suburban economic development, provides workforce opportunities for Georgia's diverse labor markets, and reinforces the goal of building Georgia's status as a global digital entertainment capital.

Source: Georgia State University











#### ATLANTA CONTINUES TO OUTPERFORM

Atlanta, the largest city in the No. 1 ranked state for business climate, has proven particularly attractive to tech companies looking to capitalize on its deep and diverse talent pool and entrepreneurial spirit.

#### STRONG ECONOMIC DRIVERS

Fortune 500, 100, and 1000 companies have their headquarters in Atlanta. Including; Delta Airlines, UPS, and Home Depot. Coca-Cola is headquartered here and employs over 9,000 employees in Georgia, with most in Atlanta.

#### **FAVORABLE APARTMENT MARKET**

Of the 150 largest U.S. cities by population in the contiguous U.S., the ATL has been ranked as the second "most desired" city among renters in November 2023.

#### THRIVING LOCATION

Atlanta is home to the world's busiest airport. It has the nation's fastest growing port and is infused with a high volume of importing and exporting due to it's highway infrastructure and prime location. Atlanta is within a 2-day drive to 80% of the US.

#### **AFFORDABILITY**

By its affordability metrics, the City of Atlanta (not the metro) is No. 15 most affordable among big U.S. cities—that is, those with populations of more than 300,000.

### HIGHER EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY
EMORY UNIVERSITY

SPELMAN COLLEGE
MOREHOUSE SCHOOL OF MEDICINE

**GEORGIA STATE UNIVERSITY** 



Georgia ranks as the #1 State for Leading Workforce Development Programs with over 292,000 students.









### HEALTH CARE AND SOCIAL ASSISTANCE

Employed: 325,121 (10.7% of total employment)



#### RETAIL TRADE

Employed: 316,482 (10.4% of total employment)



Employed: 308,537 (10.2% of total employment)



#### **EDUCATIONAL SERVICES**

Employed: 268,425 (8.8% of total employment)



#### **MANUFACTURING**

Employed: 265,364 (8.7% of total employment)



# ATLANTA AWARDS AND ACCOLADES







World's Busiest Airport, Airports Council International, 2022



Top State for Doing Business, Area Development 2022



Trending Destination for 2022, Booking.com



Best Place to Live in the United States, Money 2022

# Atlanta's Growth Catalyst

#1 Busiest Airport in the World







Record Industrial Warehouse Demand

Port of Savannah Fastest Growing Port in the U. S.





Highway Infrastructure
Over 80% of the U.S. is within a 2-day truck drive

Railroad Access CSX's Fairburn terminal is the company's 9th largest









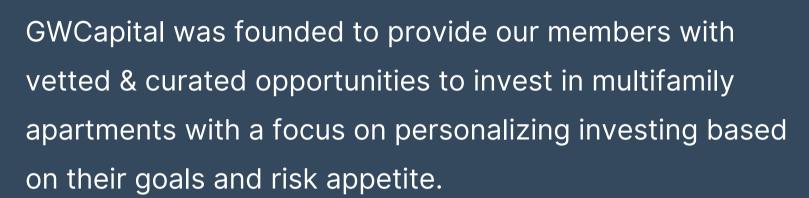






Portfolio & Performance





Our goal for our investors is to:

- Preserve Capital
- Provide tax efficiencies
- Generate Highest risk adjusted returns
- Provide Sponsor and Market diversification



GWCapital and partners acquire tier-1 value-add assets throughout the sunbelt and in high growth markets. Our focus is on conservative, low-risk investments with high yielding value-add potential so we can preserve our investor's capital while maximizing growth.

We aim to provide value through our business plan, partnering with experienced operators whose interests are aligned with our investors.

GWCapital also focuses on educating our investor base and impact investing. GWGives is our charitable mission aimed at empowering children with disabilities in rural India.





**GWCapital** aims to Help high income professionals accelerate to Financial Freedom through real estate investing.

Our goal is to help our investors create a lifestyle of wealth, abundance, and freedom while creating meaningful impact in our communities and the world.

### GW CAPITAL PORTFOLIO















### ECONOMIES OF SCALE

**GW CAPITAL AND PARTNERS OWN 9 OTHER** PROPERTIES IN THE ATLANTA AREA, PROVIDING **ECONOMIES OF SCALE.** 

#### **STEWART'S MILL**



1988

#### \$28.2M

\$41.1M

#### **ELEVATE TWENTY-THREE**

#### **VERITAS AS EAST COBB**

\$39.25M

2006

**ELEVATE EAGLES LANDING** 

### B \$25.8M 1980 192





#### MARBELLA PLACE



#### **ELEVATE WOODSTOCK**

No. of Units

1986

Year Constructed



1986 120 \$19.6M No. of Units Purchase Price Year Constructed

#### **ELEVATE AT THE POINTE**

No. of Units

Year Constructed

Year Constructed



#### THE HYPE



### STEWART'S MILL





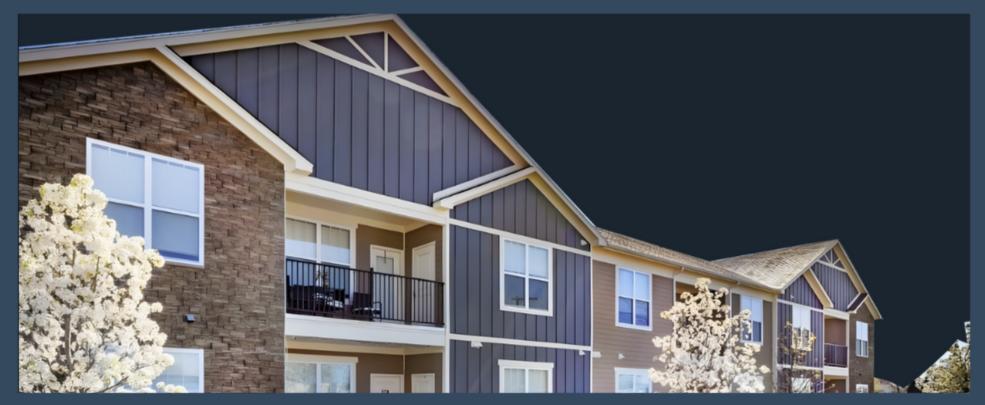
Atlanta, GA 188 Units Price: \$28,200,000

### THE PARK 33 PORTFOLIO









Indiana 188 Units

Price: \$33,250,000

### CROSSINGS AT MCDONOUGH



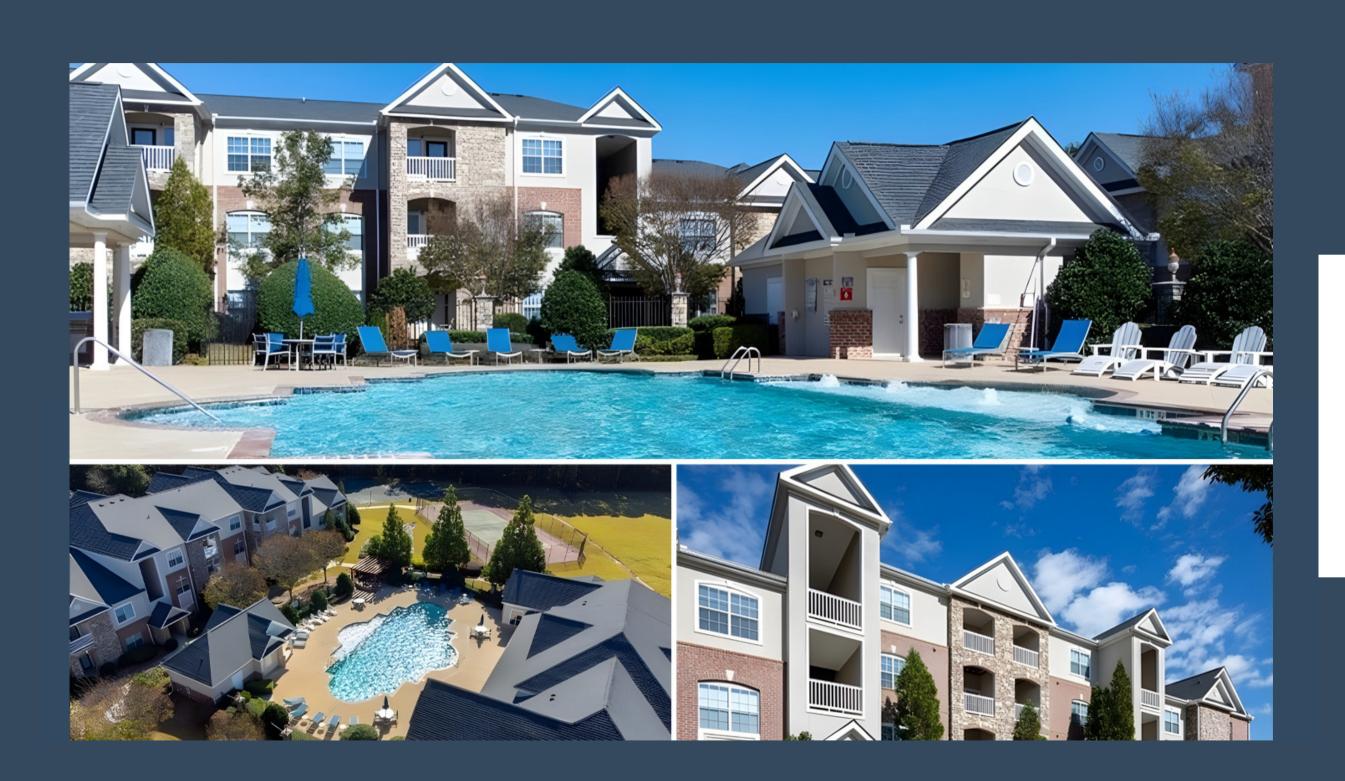


Atlanta, Georgia 252 Units

Price: \$57,250,000

### ELEVATE AT EAGLE'S LANDING





Atlanta, Georgia 167 Units Price: \$39,250,000

### PELHAM PLACE





Greenville, South
Carolina
281 Units
Price: \$35,480,000

### THE MESA PORTFOLIO







Mesa, Arizona 135 Units Price: \$33,000,000

### GW CAPITAL PARTNERSHIP WITH VIKING CAPITAL



GWCAPITAL







Property	Sold/Current	Market	Units	Purchase Price
Wildcreek	Sold 2018	Atlanta	242	\$22,350,000
Villas of South Cobb I	Sold 2018	Atlanta	188	\$17,782,494
Villas of South Cobb II	Sold 2018	Atlanta	152	\$15,317,506
Ascent at Riverdale I	Sold 2019	Atlanta	118	\$7,600,000
Ascent at Riverdale II	Sold 2019	Atlanta	62	\$5,900,000
The Hills at East Cobb	Sold 2021	Atlanta	266	\$35,000,000
Towne Oaks Townhomes	Sold 2021	Tyler, TX	90	\$7,000,000
Reserve at Walnut Creek	Sold 2022	Austin	284	\$36,300,000
The Avery	Sold 2022	Dallas	304	\$41,000,000
Estates at Las Colinas	Sold 2022	Dallas	415	\$61,750,000
Park Village Apartments	Current	Dallas	350	\$31,350,000
The Hype	Current	Atlanta	16	\$6,700,000
Veritas at East Cobb	Current	Atlanta	192	\$25,800,000
The Griffin	Current	Washington, DC	49	\$19,300,000
Marbella Place	Current	Atlanta	368	\$55,000,000
Elevate Twenty-Three	Current	Atlanta	222	\$41,000,000
Elevate on Main	Current	Indiana	400	\$76,000,000
Elevate at the Pointe	Current	Atlanta	181	\$37,000,000
Elevate at Huebner Grove	Current	San Antonio	210	\$26,000,000
Kings Cove	Current	Houston	192	\$34,000,000
Elevate Woodstock	Current	Atlanta	120	\$19,600,000
Elevate Eagle's Landing	Current	Atlanta	167	\$39,250,000
Elevate Greene	Current	Atlanta	252	\$57,250,000
Park 33	Current	South Bend	188	\$33,250,000
Stewart's Mill	Current	Atlanta	188	\$28,200,000
TOTAL			5,218	\$800M +

W

### CURRENT ASSETS UNDER MANAGEMENT



Property	Units	Purchase Price	Equity Raise	Closing Date
Stewart's Mill	188	\$28,200,000	\$16,500,000	Dec- 23
Park 33	188	\$33,250,000	\$15,300,000	Sept- 23
Elevate Greene	252	\$57,250,000	\$34,000,000	Mar-23
Elevate Eagle's Landing	167	\$39,250,000	\$22,400,000	Dec-22
Elevate Woodstock	120	\$19,600,000	Fund Asset	Aug-22
Kings Cove	192	\$34,000,000	Fund Asset	Apr-22
Elevate at Huebner Grove	210	\$26,000,000	Fund Asset	Mar-22
Elevate at the Pointe	181	\$37,000,000	\$11,500,000	Dec-21
Elevate on Main	400	\$76,000,000	\$20,700,000	Sept-21
Elevate Twenty-Three	222	\$41,000,000	\$11,000,000	Jun-21
Marbella Place	368	\$52,700,000	\$19,110,000	Jan-21
The Griffin	49	\$19,300,000	\$7,716,000	Jul-20
Veritas at East Cobb	192	\$25,800,000	\$11,250,000	Dec-19

### EXITS & PERFORMANCE



Property	Hold Period	Units	Avg. Annualized Return to LP Investors
Wildcreek	3.25 Years	242	20%
Villas of South Cobb I	2.5 Years	188	19%
Villas of South Cobb II	2.5 Years	152	19%
Ascent at Riverdale I	2 Years	118	38%
Ascent at Riverdale II	2 Years	62	38%
The Hills at East Cobb	3 Years	268	10%*
Reserve at Walnut Creek	3 Years	284	35%
Estates at Las Colina's	3 Years	415	24%
The Avery	4.5 Years	304	20%
Total		2,033	Avg. 24%

<sup>\*</sup> The Hills at East Cobb returns total 10% over 3 years



START INVESTING IN DAWSON FOREST



CLICK HERE TO MAKE YOUR SOFT

COMMITMENT NOW

**CONTACT US** 

admin@gwcapital.com (661) 495-3638

